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NIKKO ASSET MANAGEMENT CO., LTD.

# Nikko AM Wins Two ETF Awards

## Best ETF Provider, Japan and Best ETF Mandate

On 4 June, Nikko Asset Management (Nikko AM) was recognised as Best ETF Provider Japan and for the Best ETF Mandate as part of The Asset Triple A Awards 2020. <u>The Asset</u>, an influential industry publication about the asset management industry in Asia, made a comprehensive decision looking at ETF providers' products, launches, educational and other activities, innovation, leadership and performance over the period of 1 January to 31 December 2019. This is the second time The Asset has awarded Nikko AM, following the company's first win in 2017.

Head of the ETF Center and Joint Global Head of the ETF Business Koei Imai commented, "We are extremely proud to be named Best ETF Provider for Japan. Nikko AM continues to lead the way in ETF innovation, as the only company in Japan providing cash creation & redemption type ETFs based on the Nikkei 225, JPX Nikkei 400 and the TSE REIT indices. We also offer four TSE-listed ETFs that are eligible for Japan's regular saving NISA, more than any other manager."

The Nikko AM ETF assets under management (AUM) in Japan grew 30% year on year to reach JPY8.65 trillion as of December 2019. The firm carried out robust promotions, including meetings with institutional investors as they searched for revenue in the country's negative interest rate environment. Nikko AM also conducted unconventional, digital promotions of the company's ETFs and the ETF market in general to retail investors, which is remarkable in the traditionally conservative Japan market. Furthermore, the Japan ETF team collaborated with the firm's global offices to hold for seminars for non-Japanese institutional investors, and led the pack in handling inquiries from overseas investors and market makers in English.

For these latest awards, The Asset placed a renewed importance on a firm's ESG-oriented initiatives. During the award period, the Nikko AM office in Tokyo earned certification as carbon neutral, the highest gold rating in the PRIDE Index 2019 for creating a workplace that is inclusive of LGBT individuals, and hosted Syrian refugee interns to provide them with valuable experience for their careers and for cultural exchange.

The award for Best ETF Mandate went to the Nikko AM Global Internet ETF, listed on 24 October 2019 and becoming the company's first on the Hong Kong Stock Exchange. Based on the Singapore Exchange Limited's (SGX) iEdge-FactSet Global Internet Index, it includes access to many of the world's top Internet companies by market capitalisation.

Phillip Yeo, Joint Global Head of ETF Business and International Head of Product Development and Management, remarked, "It is an honour to be chosen for this award. This ETF is a quick and affordable thematic solution made possible through our close collaboration with many business partners including the stock exchange, index providers, fund administrators and market makers. It marks a strategic milestone as we entered the diverse and global Hong Kong market, and strengthened our position across Asia. We look



forward to continuing to produce and deliver a wide range of ETF solutions to meet the needs of customers in Asia and around the world."

For more information about The Asset, please visit its website. <a href="https://www.theasset.com/">https://www.theasset.com/</a>

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Investment trusts invest in assets whose prices fluctuate (foreign currency-denominated assets contain exchange rate risk as well), so the NAV will fluctuate accordingly. It is possible that the NAV will fall below your original investment.

Different investment trusts invest in different asset classes, markets, and countries, and contain different investment restrictions, so the details of their risks differ accordingly.

#### Outline of Fees, etc.

Investors must bear the following expenses:

Fee charged directly at the time of purchase and redemption

Purchase Application Fees:	Up to 4.4% (4.0% before tax)
Redemption fee:	Up to 1.1% (1.0% before tax)
Amount Retained in Trust Assets:	Up to 0.6%

Fees and expenses charged indirectly through the trust assets (i.e. paid by the Fund)

Trust Fees:	Up to 3.045% (2.95% before tax) Some funds charge a performance fee based on investment performance, etc.
Other Expenses:	Brokerage commission with respect to securities held in the portfolio, audit fees, interest on borrowing and advances, fees related to securities lending, etc.

<sup>\*</sup> The rate or maximum amounts applicable to other fees and expenses cannot be disclosed in advance because the actual amount will vary depending on the state of the assets managed.

<sup>\*</sup> The total amount of fees above will vary depending on the length of investment period and other factors. Therefore, we cannot give a specific total

<sup>\*</sup> For more detail, please refer to the investment trust explanatory document (prospectus distributed in advance of purchase).



#### Disclaimer

- Fees, etc. listed are the highest rates among those charged to the investment trusts managed by Nikko Asset Management (as of the day this content was created).
- The risk information and fees, etc. disclosed above are those typical for a general investment trust. Actual fees will vary for each specific investment trust. For more detail, please refer to the investment trust explanatory document (prospectus distributed in advance of purchase).

#### Other matters to consider

- These materials were prepared for the purpose of providing information on investment trusts offered by Nikko AM.
- Unlike bank deposits or insurance policies, investment trusts are not protected by the Deposit
  Insurance Corporation or the Insurance Policyholders Protection Corporations. Nor are investment
  trusts protected by the Investor Protection Funds when purchased at banks or other registered financial
  institutions.
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  purchasing to investment trusts, the distributor will provide you with an investment trust explanatory
  document (or prospectus distributed in advance of application) beforehand, so please be sure to verify
  the details and make your own decision whether or not to invest.



### **About Nikko Asset Management**

With US\$205.2 billion\* under management, Nikko Asset Management is one of Asia's largest asset managers, providing high-conviction, active fund management across a range of Equity, Fixed Income, Multi-Asset and Alternative strategies. In addition, its complementary range of passive strategies covers more than 20 indices and includes some of Asia's largest exchange-traded funds (ETFs).

Headquartered in Asia since 1959, the firm employs approximately 200\*\* investment professionals, representing approximately 30 nationalities across 11 countries. More than 400 banks, brokers, financial advisors and life insurance companies around the world distribute the company's products.

The investment teams benefit from a unique global perspective complemented by the firm's historic Asian DNA, striving to deliver consistent excellence in performance. The firm also prides itself on its progressive solution-driven approach, which has led to many innovative funds launched for its clients.

For more information about Nikko Asset Management and to access its investment insights, please visit the firm's homepage.

\* Consolidated assets under management and sub-advisory of Nikko Asset Management and its subsidiaries as of 31 March 2020.

\*\* As of 31 March 2020, including employees of Nikko Asset Management and its subsidiaries.

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